



2020 PRICE LIST FOR GREECE IN EURO/€					Period A		Period B		Period C		Period D		Period E		Security Deposit
“ECONOMY FLEET”					01/08 – 22/08		06/06 – 01/08 & 22/08 – 19/09		23/05 – 06/06 & 19/09 – 03/10		25/04 - 23/05 & 03/10 - 17/10		Before 25/04 & After 17/10		
YACHT TYPE	Year Built	Cabins	Heads/WC	Max. Persons	1 Week	2 weeks	1 Week	2 Weeks	1 Week	2 Weeks	1 Week	2 Weeks	1 Week	2 Weeks	

Bareboat Mono-hulls

Jeanneau 57	10-11	5/4+1	4/4+1	10	7.640	14.520	6.700	12.730	5.700	10.840	4.690	8.920	4.020	7.640	3.000
Sun Odyssey 54 DS	04-08	4+1	4+1	10	5.240	9.960	4.600	8.740	3.910	7.420	3.220	6.120	2.760	5.240	3.000
Jeanneau 53	10-12	5/4+1	3/4+1	12/10	6.160	11.700	5.400	10.260	4.590	8.720	3.780	7.180	3.240	6.160	3.000
Sun Odyssey 509	2015	5+1	3+1	12	6.160	11.700	5.400	10.260	4.590	8.720	3.780	7.180	3.240	6.160	3.000
Sun Odyssey 509	2012	5	3	10	6.160	11.700	5.400	10.260	4.590	8.720	3.780	7.180	3.240	6.160	3.000
Sun Odyssey 50DS	09-12	4	3	10	4.450	8.460	3.900	7.410	3.320	6.300	2.730	5.180	2.340	4.440	3.000
Sun Odyssey 49i	2008	4	4	10	4.450	8.460	3.900	7.410	3.320	6.300	2.730	5.180	2.340	4.440	3.000
Sun Odyssey 49+49DS	04-06	4	4/3	10	3.650	6.940	3.200	6.080	2.720	5.160	2.240	4.260	1.920	3.640	3.000
Sun Odyssey 469	14-15	4	4	10	4.900	9.320	4.300	8.170	3.660	6.960	3.010	5.720	2.580	4.900	3.000
Sun Odyssey 45DS	2008	3	2	6	3.310	6.280	2.900	5.510	2.470	4.700	2.030	3.860	1.740	3.300	2.500
Sun Odyssey 45	05-06	4	2	10	3.080	5.860	2.700	5.130	2.300	4.380	1.890	3.600	1.620	3.080	2.500
Sun Odyssey 44i	2009	4	2	10	3.310	6.280	2.900	5.510	2.470	4.700	2.030	3.860	1.740	3.300	2.500
Sun Odyssey 439	14-15	4	2	10	4.220	8.020	3.700	7.030	3.150	5.980	2.590	4.920	2.220	4.220	2.500
Sun Odyssey 43+43DS	01-04	4	2	10	2.740	5.200	2.400	4.560	2.160	4.100	1.800	3.420	1.440	2.740	2.500
Sun Odyssey 42DS	10-11	3	2	8	3.310	6.280	2.900	5.510	2.610	4.960	2.180	4.140	1.740	3.300	2.500
Sun Odyssey 42DS	2010	2	2	6	3.310	6.280	2.900	5.510	2.610	4.960	2.180	4.140	1.740	3.300	2.500
Sun Odyssey 42i	07-10	3	2	8	2.960	5.620	2.600	4.940	2.340	4.440	1.950	3.700	1.560	2.960	2.500
Sun Odyssey 409	12-15	3	2	8	3.760	7.140	3.300	6.270	2.810	5.340	2.310	4.380	1.980	3.760	2.500
Sun Odyssey 40,3	2005	3	2	8	2.510	4.760	2.200	4.180	1.980	3.760	1.650	3.140	1.320	2.500	2.500
Sun Odyssey 39i	2007	3	1	6	2.390	4.540	2.100	3.990	1.890	3.600	1.580	3.000	1.260	2.400	2.000
Sun Odyssey 37	2003	3	1	6	2.280	4.340	2.000	3.800	1.800	3.420	1.500	2.860	1.200	2.280	2.000
Sun Odyssey 36i	07-08	3	1	6	2.170	4.120	1.900	3.610	1.710	3.240	1.430	2.720	1.140	2.160	2.000
Sun Odyssey 35	03-05	3	1	6	1.820	3.460	1.600	3.040	1.440	2.740	1.200	2.280	960	1.820	2.000
Sun Odyssey 33i	10-14	2	1	4	2.170	4.120	1.900	3.610	1.620	3.080	1.330	2.520	1.140	2.160	2.000
Sun Odyssey 32i	2009	2	1	4	1.710	3.240	1.500	2.850	1.350	2.560	1.130	2.140	900	1.720	2.000

Bareboat Catamarans

Lagoon 450F	2014	4+2	4	12	8.000	15.200	6.900	13.110	5.870	11.160	4.830	9.180	4.140	7.860	3.000
Lagoon 440	07-08	4+1	4+1	10	6.960	13.220	6.000	11.400	5.100	9.700	4.200	7.980	3.600	6.840	3.000
Lagoon 420	2008	4+1	4+1	10	5.800	11.020	5.000	9.500	4.250	8.080	3.500	6.660	3.000	5.700	3.000
Lagoon 400S2	14-16	4+2	4	10-12	7.190	13.660	6.200	11.780	5.270	10.020	4.340	8.240	3.720	7.060	3.000
Lagoon 380	2014	4	2	8	4.640	8.820	4.000	7.600	3.400	6.460	2.800	5.320	2.400	4.560	3.000

VAT Included



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“PRIVILEGE FLEET”					01/08 – 22/08		06/06 – 01/08 & 22/08 – 19/09		23/05 – 06/06 & 19/09 – 03/10		25/04 - 23/05 & 03/10 - 17/10		Before 25/04 & After 17/10		
YACHT TYPE	Year Built	Cabins	Heads/WC	Max. Persons	1 Week	2 weeks	1 Week	2 Weeks	1 Week	2 Weeks	1 Week	2 Weeks	1 Week	2 Weeks	

Bareboat Mono-hulls

Jeanneau 54	17-20	5+1	3+1	12	8.660	16.460	7.600	14.440	6.460	12.280	5.320	10.100	4.180	7.940	4.000
Sun Odyssey 519	17-20	5+1	3+1	12	7.180	13.640	6.300	11.970	5.360	10.180	4.410	8.380	3.470	6.600	3.000
Sun Odyssey 519	2018	4+1	4+1	11	6.840	13.000	6.000	11.400	5.100	9.700	4.200	7.980	3.300	6.280	3.000
Sun Odyssey 490	18-20	4+1	4+1	11	6.610	12.560	5.800	11.020	4.930	9.360	4.060	7.720	3.190	6.060	3.000
Sun Loft 47	2020	6+1	4+1	12	7.180	13.640	6.300	11.970	5.360	10.180	4.410	8.380	3.470	6.600	3.000
Sun Odyssey 479	16-20	4	4	10	5.700	10.840	5.000	9.500	4.250	8.080	3.500	6.660	2.750	5.220	3.000
Sun Odyssey 449	16-18	4	2	10	4.790	9.100	4.200	7.980	3.570	6.780	2.940	5.580	2.310	4.380	2.500
Sun Odyssey 440	18-20	4	2	10	5.130	9.740	4.500	8.550	3.830	7.280	3.150	5.980	2.480	4.720	2.500
Sun Odyssey 419	16-18	3	2	8	3.990	7.580	3.500	6.650	2.980	5.660	2.450	4.660	1.930	3.660	2.500
Sun Odyssey 410	19-20	3	2	8	4.450	8.460	3.900	7.410	3.320	6.300	3.730	5.180	2.150	4.080	2.500
Sun Odyssey 389	2017	3	1	6	3.420	6.500	3.000	5.700	2.550	4.840	2.100	4.000	1.650	3.140	2.000
Sun Odyssey 349	16-18	3	1	6	2.850	5.420	2.500	4.750	2.130	4.040	1.750	3.320	1.380	2.620	2.000

Bareboat Catamarans

Lagoon 50	19-20	6+1	4+1	12	13.800	26.220	11.500	21.850	9.780	18.580	8.050	15.300	6.330	12.020	5.000
Lagoon 46	2020	4+2	4	10	10.680	20.300	8.900	16.910	7.570	14.380	6.230	11.840	4.900	9.320	3.000
Lagoon 450F	19-20	4+1	4+1	11	10.260	19.500	8.550	16.245	7.270	13.820	5.990	11.380	4.700	8.940	3.000
Lagoon 42	17-20	4+2	4+1	10	9.180	17.440	7.650	14.535	6.500	12.360	5.360	10.180	4.210	8.000	3.000
Bali 4.1	19-20	4+2	4	12	8.280	15.740	6.900	13.110	5.870	11.160	4.830	9.180	3.800	7.220	3.000
Lagoon 40	2020	4	4	10	7.800	14.820	6.500	12.350	5.530	10.500	4.550	8.640	3.580	6.800	3.000
Lagoon 380	2018	4	2	10	5.400	10.260	4.500	8.550	3.830	7.280	3.150	5.980	2.480	4.720	3.000

Skipped Yachts

DAMAGE WAIVER

Jeanneau 64 “LIFETIME”	2020	5+1	4	10 + CREW	20.400	38.760	17.000	32.300	14.450	27.460	11.900	22.620	9.350	17.760	500/week
Lagoon 50 “SOPHIA”	2020	6+1	4+1	10 +CREW	13.800	26.220	11.500	21.850	9.780	18.580	8.050	15.300	6.330	12.020	500/week
Lagoon 50 “PELAGIC CAT”	2019	6+1	4+1	10+ CREW	13.800	26.220	11.500	21.850	9.780	18.580	8.050	15.300	6.330	12.020	500/week
Lagoon 50 “ANDIAMO”	2019	5+1	4+1	10+ CREW	13.800	26.220	11.500	21.850	9.780	18.580	8.050	15.300	6.330	12.020	500/week
Lagoon 500 “TORO BIANCO”	2007 refit 2019	4+2	4+1	8 +CREW	11.760	22.340	9.800	18.620	8.330	15.820	6.860	13.040	5.390	10.240	500/week
Lagoon 450S “SATYAM MELODY”	2019	4+1	4+1	9 + CREW	9.600	18.240	8.000	15.200	6.800	12.920	5.600	10.640	4.400	8.360	500/week

Skipper NOT included in the price / VAT included in price

2020 GENERAL CONDITIONS IN EURO/€

BASES

Athens: Marina Kalamaki, Pier #2
Cyclades: Lavrio Port/**Paros** Piso Livadi Port
Skiathos: Skiathos Port
Volos: Volos Port
Corfu: Marina Gouvia, Pier # A100- 106
Lefkas: Marina Lefkas Pier #B
Kavala: Keramoti Port, Pier #D
Kos: Marina Kos, Pier #D

ONE WAY CHARGES (paid on spot)

Athens-Corfu	1.200
Athens – Kos:	1.100
Athens – Lefkas	1.100
Athens – Volos/Skiathos	900
Corfu – Lefkas	500
Volos/Skiathos-Keramoti	800
Athens – Lavrio	200
Athens-Lavrio-Cyclades	750
Volos – Skiathos	200

DISCOUNTS

Early Booking (until 31/01/20)	10%
Boat Shows	5%
Repeat Clients	5%
3 week charter (per week)	10%
4 week charter (per week)	15%
Group Discount	5%

MAXIMUM DISCOUNTS (excluding long-term 15%)

Charter less than 7 or 14 days, upon request and subject to the period

Minimum charter period charge 5 days

CHECK IN/OUT

Embarkation time: 17:00hrs
Disembarkation time: 09:00hrs
Mandatory, the yacht must return in the base the day before, the latest 18:00hrs

FREE OF CHARGE

Bed linen, towels, quilts, one set/cabin/week
Starter Pack: 2 Bottles (2lt) of water, soap and toilet paper/head
Mooring fees for the first and last day at the Base's Pier, in Marina's Ports
SUP: for yachts over 49ft and Catamarans over 45ft, plus Refundable Security Deposit 300€ payable by Credit Card.

All our boats are equipped with autopilot, GPS and/or, external chart plotter, shore power 220v, bimini top, spray-hood, dinghy with outboard engine and cockpit cushions.

NOT INCLUDED/ OPTIONAL (must be paid on the spot)

Fuel, O/B gasoline, water, provisioning, transfers.
Transfer service upon request (can **ONLY** be arranged the latest 5 days before embarkation)

END CLEANING

Mono-hulls: [32-35ft €90], [36-42ft €130], [43-48ft € 170], [49-51ft € 210], [52ft and over € 250]
Catamarans: [38-40ft € 210], [41-46ft € 260],[47ft and over € 300]

Early Embarkation at 14:00hrs (upon request & subject to no damages from the previous charterer): € 150

Internet Pack: Wi-Fi router, 12GB/week € 70

Extra linen: €10 per set (1Xset = 2 sheets, 1 pillow-case, 1 face towel, 1 bath towel)

Provisioning service: € 20

Cabin conversion: € 150

Automatic Life Jacket: € 30/week

Pets allowed with a double end cleaning fee

*Blister (subject to availability): Athens or Lavrio: € 200/week, in all other bases plus € 50 (delivery fee) plus Refundable Security Deposit € 600 payable by credit card

* in case of a last minute cancelation (at the base) the client will be charged in full for the blister's charter fees, as we are obliged to pay the fees to the supplier.

Safety Net: € 150

SUP (Stand Up Paddle) (subject to availability): € 120/week, plus Refundable Security Deposit € 300 payable by credit card

Crew Change during the charter (the skipper does not change): € 200, price includes: Port Authorities formalities, linen/towels and marina fees, plus End cleaning as per our Price List

**CREW (require their own cabin)

Skipper: € 190/day, plus food provisions

Cook/Hostess: € 170/day, plus food provisions

Crew gratuities are not included in the rate.

** In case of a last minute cancellation, one month before embarkation, the client will be charged in full as we are obliged to pay the fees to the crew.

***NON REFUNDABLE DAMAGE WAIVER, (must be paid on spot) not applicable for Flotilla's, Regatta's, Race

For Euro 5.000 €500/week (minimum € 500/charter, only with our Skipper)

For Euro 4.000 €400/week (minimum € 400/charter, only with our Skipper)

For Euro 3.000 €300/week (minimum € 300/charter)

For Euro 2.500 €250/week (minimum € 250/charter)

For Euro 2.000 €200/week (minimum € 200/charter)

***Is not refunded in any circumstances and covers any loss or accident to the yacht, the equipment or third party, all risks of damage/theft whether through negligence or malicious intent, by the

skipper, or by the clients. It is totally indemnified against in all cases.

On crewed yacht charter, (provided from Athenian Yachts) the Non Refundable Damage Waiver, is obligatory

CANCELLATION POLICY

Booking cancelled, more than 60 days before embarkation, 30% of the total charter fee

Booking cancelled between 59 & 31 days before embarkation, 50% of the total charter fee

Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

If the boat re-booked for the same period, the cancellation fees will be refunded, only the dossier expenses will be charged at € 100.-

Upgrades, subject to cancellation policy

SAILING LICENSE REQUIREMENT

In Greece when chartering a bareboat yacht, according to the port authorities' requests, the client must provide original sailing certificate/license, (in English language or officially translated).

Certificates for motor yachts, day-skipper or sailing on day-light only, weather limitations are not accepted from the Port Authorities.

INSURANCE

All Athenian boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment in excess of the Refundable or the Non

Refundable deposit.

PAYMENTS

A 50% deposit of the charter fee is required, upon signing the charter contract

The remaining balance of 50% is required four (4) weeks prior to departure to our bank account

ACCEPTED CREDIT CARDS

Visa or Master Card

Vat Included.

The present Price List replaces any previous and is valid from 2nd of September 2019.

We keep the right to revise the price list and if so, we will inform you accordingly.

Sail The Greek Islands

Address

14 Skiathou Street

Glyfada 16561

Attiki Greece

Phone

+302109644792, +306932357340

WhatsApp, Viber

Emails

charter@sailthegreekislands.com

yiannis@sailthegreekislands.com